

I first contacted Wilson Homes in November of 2007. It was Thanksgiving weekend, and all I had was a cell phone number. James Wilson answered my call, and as I inquired about speaking with him about the possibility of him building a house for me, he related that he was standing in a duck blind with his son! I thought, "WOW! The guy's a duck hunter! AND he takes his son with him!" Well, that was 2 points in his favor right there!

Fast forward to January 2010, and, due to economic conditions, James and I were finally able to begin planning construction of our new home on Lake Tyler. I can say this about James' willingness to work with the homeowner. We drew plans, modified plans, put plans on hold, reactivated and modified plans again, and never once did James even hint at being frustrated or exasperated at the process. He was so easy to work with during the plan modifications, and subsequent build. He gave us total freedom to source our materials, appliances, and fixtures, if we could find better pricing. He allowed us to pick our own granite countertops, and even negotiated with an installer he had not worked with to complete the installation.

We had some pretty definitive ideas as to what we wanted the home to look like, to the point of taking photographs of similar houses, brick colors, paint colors, column design, and other features of homes we'd seen and liked. James even sent his painter and brick man over to one of those homes and asked the owners for the exact specifications, so we could get a match to the materials!

When it came time to build our roofline and dormers, I came to realize just how important that first phone call to the duck blind would eventually become. James had his framers build the facing of the dormers, and go up on the roof face. They held the dormer facings while he took a photo on his cell phone, texted it to me and asked, "Is the spacing correct?" We had to repeat the process several times to get it exactly like we wanted it (remember we had a photo of what it should look like). James mentioned it was the first house he'd ever built via cell phone!

We have been so pleased with the result. I knew we would be. I had come to trust Wilson Homes that if he said don't do something, we didn't do it! He didn't say that too often, though. James' standard answer is, "Yeah, we can do that." Working with James and Julie was a pleasure from start to finish. From colors to styles, to floor plan design, we had no problems. Any glitches (there's always a few) we discovered along the way, or after the fact, James and Julie have been more than attentive and responsive to get corrected. I'd have him do it again for me without a second thought!

Tuck and Sally Kemper
Lake Tyler, TX